

Dear Shareholders,

On behalf of the Board of Directors, we are pleased to present the un-audited results of Oman Oil Marketing Company SAOG (“Group”) for the period ended 30th June 2024.

Health, Safety, Environment, Quality, Technical and Sustainable Development

OOMCO has maintained its safe operation record of 900K working hours from its last LTIR reported in the second quarter 2024. The Company collaborated with the Ministry of Labor HSE’s team on the arrangements of reducing heat stress impact at service stations and aviation operations and completed a High-Level Compliance Assurance (C9) audit-O&M of OQ-block-60.

In continuation with building a robust management system, OOMCO maintained its compliance and conformance with six Management System (ISO) and three management systems for OOMCO Marine Fuel which will support the business growth and international expansion. OOMCO is continuing with its sustainability journey to reduce its carbon footprint as it produced 1893 MWh cumulatively of electricity from Solar source in its 12 stations which was consumed at its stations and the remaining was feed to the grid which resulted in a recovery of 1325 tons of CO₂.

OOMCO is also moving steadily toward E-mobility and completed the installation of 12 fast chargers and connecting major routes in Oman highway to become the widest network of EV chargers in Oman. Also, OOMCO’s Vapor Recovery units installed reached 24 in its service stations which contributed directly to reducing the carbon by 952 tons.

Financial Performance

During the first half of 2024, the OOMCO Group of companies generated a total sales revenue of OMR 387 million, reflecting a 2% decrease compared to the same period in 2023. This decline was primarily due to bunkering sales recorded in the first quarter of 2023. However, focusing on the second quarter alone, the Group demonstrated resilience by achieving a 1% increase in revenue, reaching OMR 195 million compared to OMR 193 million in the second quarter of 2023.

The OOMCO Parent Company maintained its leadership position in the market, reporting a revenue of OMR 347 million for the first half of 2024, consistent with the revenue generated in the same period of 2023. Notably, for the second quarter alone the Parent Company recorded higher revenue amounting to OMR 175 million, compared to OMR 173 million in the second quarter of 2023.

Operating profit for the first half of 2024 stood at OMR 5.4 million, representing a decrease of OMR 0.6 million from the comparable period in 2023.

Earnings after tax for the Group were OMR 1.75 million for the first half of 2024, a decrease of OMR 0.56 million compared to the same period in 2023. This decrease was primarily driven by the Group's strategic growth initiatives aimed at enhancing long-term value and positioning OOMCO for sustained future growth.

Business Development

Growth with excellence is our strategy when it comes to expanding our footprint locally and internationally. Locally, OOMCO maintained a total of 237 service stations by the end of June 2024, with no new service stations added in the second quarter. Internationally, OOMCO launched five new service stations across the Kingdom of Saudi Arabia, including its first station in Al Riyadh. This expansion brings the total number of service stations to 35. In Tanzania, the number of service stations remained steady at 12, with no new additions in the second quarter. The one-stop-shop service stations cater to customers living in metropolitan areas, featuring an exciting range of on-the-go shopping, and food and beverage offerings. This aligns with our vision to further our expansion plans and to extend our international reach with best-in-class services for all.

With its forward-thinking strategy, OOMCO strives to transform the industry with the introduction of innovative products and services across all aspects of the business, both locally and internationally. A notable development includes the signing ceremony of an agreement with CITIX to transform traditional MIDs at service stations into smart screens (digital MIDs), a significant step towards enhancing customer experience and operational efficiency. OOMCO's subsidiary, Evo, received the Gold Award and the Best Booth Award at the Oman Sustainability Week events, highlighting the company's dedication to excellence and innovation in sustainability. Building a brand that extends beyond fuel, OOMCO is creating an unparalleled chain of service hubs that provide access to integrated offerings, including quality shopping, food products, and services.

Human Resources

We continue to cultivate an optimal work environment by diversifying our training methods, incorporating online platforms, classroom-based training, and conferences. Our succession planning and leadership development programs are preparing the next generation of managers. OOMCO launched HR Week in conjunction with Global HR Week, aimed at boosting employee engagement. Embracing diversity to create a high-performance workplace, OOMCO attracts both Omani and expatriate talent, achieving an omanization rate of 91% by the end of the second quarter.

Corporate Social Responsibility

OOMCO remains committed to its corporate social responsibility, focusing on initiatives that support the community and foster sustainable development. The company continues to support SMEs as it gave several of them the opportunity to showcase and commercialize their business within its premises during the Eid Al Adha period.

Additionally, OOMCO has committed to supplying fuel to the Al Nour Association for the blind for one year, serving as the logistics sponsor for their events. In partnership with the Youth Center, OOMCO has signed a cooperation agreement for the second edition of the Tmakon program, which aims to empower young Omani youth to reach their full potential as freelancer.

Outlook

The outlook for the national economy is positive, and such is expected to be reflected in the company performance. Moreover, your company is implementing a five-year strategy (2022–2026) that outlines a clear growth roadmap, focusing on both domestic and international expansion. The strategy also emphasizes future mobility, sustainability, renewable energy, and operational excellence, aiming to streamline processes and optimize operations efficiently

OOMCO continues to innovate and develop new initiatives to ensure that it remains resilient. The company will spare no efforts to enter all viable opportunities that will enhance the overall company performance in a sustainable way.

Challenges are expected: to face them at best and for the benefit of our customers, Your Company will improve its operational and service excellence, cost efficiency and realigning business strategies to cope with market uncertainties ahead.

The Company is committed and prepared for future challenges: we are confident we will continue to deliver value to all stakeholders.

Acknowledgments

I would like to take this opportunity to thank all our customers, the government authorities, our dealers, their staff and our own dedicated employees for their continued support.

On behalf of the Board of Directors, the management and all our employees, we would like to express our sincere gratitude and appreciation to His Majesty Sultan Haitham bin Tariq– Allah save him- and His Honorable Government. Under his wise leadership and guidance, Oman continues to be in the forefront path of prosperity, growth and development.

Thank you.

On behalf of the Board of Directors

Chairman