

Directors' Report

Dear Shareholders,

On behalf of your Board of Directors, please find hereunder the Un-audited results of Oman Oil Marketing Company SAOG ("Group") for the period ended 31st of March 2021.

All in "OMR"	YTD March 2021	YTD March 2020	Variance (%)
Sales	122,560,049	131,617,651	-7%
Other Income	455,320	581,940	-22%
Profit / (Loss) after tax	699,012	601,624	16%
Earnings/(Loss) per share	11	9	22%
Net Assets per share	1.246	1.136	10%

Company Performance

The COVID-19 pandemic and associated consumer behavior have negatively impacted the economic activity, thereby resulting in lower demand for fuel products and services.

The Company is closely monitoring the situation to manage the potential business disruption on its operations and financial performances and will take the appropriate required actions. The current challenges have impacted the group turnover reaching RO 122.56 M versus RO 131.62 M for the same period in 2020. Net Income for the period was RO 699K in 2021 compared with RO 602K in 2020.

HSEQ-Technical & Sustainable Development

OOMCO has successfully maintained its zero LTIR for more than 27 million Man Hours as of end March 2021 with new achievement at a first time Zero Total Recordable Injury Rate. The company keeps on monitoring its business continuity plan to manage the impact of Covid-19 while taking all required measures to ensure the safety of its employees, contractors and customers. Furthermore, as part of sustainability plan to reduce its carbon footprint, OOMCO solar stations has produced almost 400 MW of electricity that consumed at its stations and feed the grid as well. OOMCO is also moving steadily toward E-mobility and completed its third electrical vehicle charging station.

Business Development

With customer-centricity in mind, OOMCO welcomed the first branch of internationally renowned burger chain, Steers to its SQU service station. The brand was well received by customers which reflects the quality of provided products and services. This step goes in line with OOMCO's efforts to provide quality services and products across all its service locations and transform its service stations into versatile hubs for shopping, dining, and services. Steers is praised for its 100% beef flame-grilled burgers, and operates more than 580 branches in South Africa and 54 international branches.

The company has signed a Memorandum of Understanding with O-Taxi, Oman's on demand transportation service, to provide more than 1800 O-Taxi drivers with access to a range of exclusive benefits and features when refueling and shopping at OOMCO service stations across the Sultanate. The deal is the latest in a string of partnerships OOMCO has secured, as it continues to build on its reputation for providing high-quality fuel services, while being the most customer-centric fuel marketer in the region.

Continuing to transform the fuel industry, OOMCO recently participated in the Middle East Bunkering Convention 2021. Held online, the conference gathered key industry players to discuss the issues and challenges facing the marine fuels sector and wider shipping industry. During the event, OOMCO's General Manager of International Retail, Ali Ahmed Muqaibal, shared a video presentation on the company's expanding marine fuels and solutions at the Port of Duqm. Playing an active role in the bunker business since 1994, OOMCO is currently building a bunker terminal bunker barge to be permanently located at the port, part of its strategic mission to broaden its services beyond fuel, while supporting Oman's 2040 Vision.

Human Resources

The company continues to develop its Omani national employees and raise the Omanisation rate, which reached by end of March 2021 a percentage of 86%, as well the company has sustained the stimulating work environment through and based on high level of interaction with employees during the employee survey, and the activation of a work plan to increase the level of interaction between employees and the company. Also and in response to the stump of the new Corona virus (COVID-19), OOMCO has activated the plan of Work from home with minimal office attendance.

Corporate Social Responsibility

The company continued its efforts to support small and medium enterprises by continuing the support provided to entrepreneurs affiliated with the Tasweiq program last year. Moreover, the company also supported the efforts of the Omani Women Association by contributing to the creation of an electronic application concerned with promoting the products of productive Omani families as a digital window for the owners of these products and professions. The company continues its efforts in searching for opportunities to support with a sustainable benefit to the society.

Outlook

Taking into account the current situation and its impact on the whole economy, OOMCO continues to innovate. It has developed new initiatives to ensure that it remains resilient. The company will spare no efforts to enter all viable opportunities that will enhance the overall company performance in a sustainable way.

The Board and the Management are fully dedicated and committed to facing the challenges of 2021 and remain confident that the Company will continue to deliver value to all our stakeholders.

Acknowledgments

I would like to take this opportunity to thank all our customers, the government authorities, our dealers, their staff and our own dedicated employees for their continued support.

On behalf of the Board of Directors, the management and all our employees, we would like to express our sincere gratitude and appreciation to His Majesty Sultan Haitham bin Tariq– Allah save him- and His Honorable Government. Under his wise leadership and guidance, Oman continues to be in the forefront path of prosperity, growth and development.

Thank you.

On behalf of the Board of Directors

Board Chairman